Robert J. Meltzer, Ph. D. 64 Ann Road Long Valley, New Jersey 07853 (201) 852-7536

16 February, 1983

Mr. David Chandler, Vice president Mattel Electronics 5150 Rosecrans Avenue Hawthorne, CA 90250

Dear Dave,

It was a great pleasure to meet with you and your colleagues. I was pleased that you found the 3-D effect to be as startling as I had.

If it should happen that Mattel decides to move in this direction, I believe I can be of help to you in a consultative capacity to realize a similar display by means which are potentially less costly and free of some of the limitations.

If you are ever involved in other optical systems I believe I could be of help to you there as well. I have enclosed a brief description of some of the consulting service I do.

Please keep me as up-to-date as you can on your decisions with respect to 3-D displays. I look forward to a continuing association.

Sincerely,

Robert J. Meltzer, Ph.D.

cc: Glenn Hastings

# ROBERT J. MELTZER, Ph.D. consulting services

#### WHAT I CAN DO FOR YOU IS

MANAGE RESEARCH & DEVELOPMENT

AUDIT YOUR PRESENT R&D OPERATION

CONDUCT SEARCHES FOR NEW PRODUCT OPPORTUNITIES

EVALUATE THE POTENTIAL OF NEW PRODUCTS

CREATE CONCEPTUAL INNOVATION

DIRECT MATURE SKILLS INTO NEW AREAS

PROVIDE TECHNICAL ASSISTANCE TO MARKETING ENTERING NEW AREAS

#### I HAVE BEEN

Director of Clinical Instrument R&D for the Diagnostics Division of Warner-Lambert Director of Clinical Instrument R&D for American Optical Corporation Vice President and General Manager of the Special Products Division of Bausch & Lomb

### PRODUCTS DEVELOPED BY ME, OR UNDER MY DIRECTION INCLUDE:

For Bausch & Lomb

Spectronic 20 Colorimater
Spectronic 505 Spectrophotometer
Echelle-Littrow Spectrograph
Dual Grating Spectrograph
Serum Protein Meter
Die Wear Microscope
Scratch Depth Microscope
Monochromator Series

For American Optical Corp.
Abbe Refractometer
Bilirubinometer
Oximeter

For the Diagnostics Division
Coag-A-Mate 2001 Coagulation
Analyzer
Autobac ID Automated Microbial
Identification

ALL HAVE BEEN A COMMERCIAL SUCCESS.

## I AM ON THE EDITORIAL STAFF OF SEVERAL JOURNALS

U.S. Editor for "Cell Biochemistry and Function."
Assoc. Editor, "Investigative Microtechniques in Biology and Medicine,"
Editorial Advisor for "Photronics" (formerly "Ontical Spectra.")

ALL ARE VALUABLE CONNECTIONS TO THE SOURCES OF INNOVATION,

## I HOLD OVER 30 PATENTS, AND

have written over 30 papers, and have lectured to MBA students on assessing the risk of new products.

I KNOW "NEW PRODUCT," FINDING IT, EVALUATING IT, DEVELOPING IT, AND GETTING IT MADE.